Wagstaff
Workplaces

Wagstaff Introduction Design Fit-Out Projects

Cat A & Cat B Office Fit-Out Projects



Contents:

- Wagstaff Group
- Infrastructure For Service
- Our Group Services
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- Design & Creativity
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- The Customer Journey
- Value Add

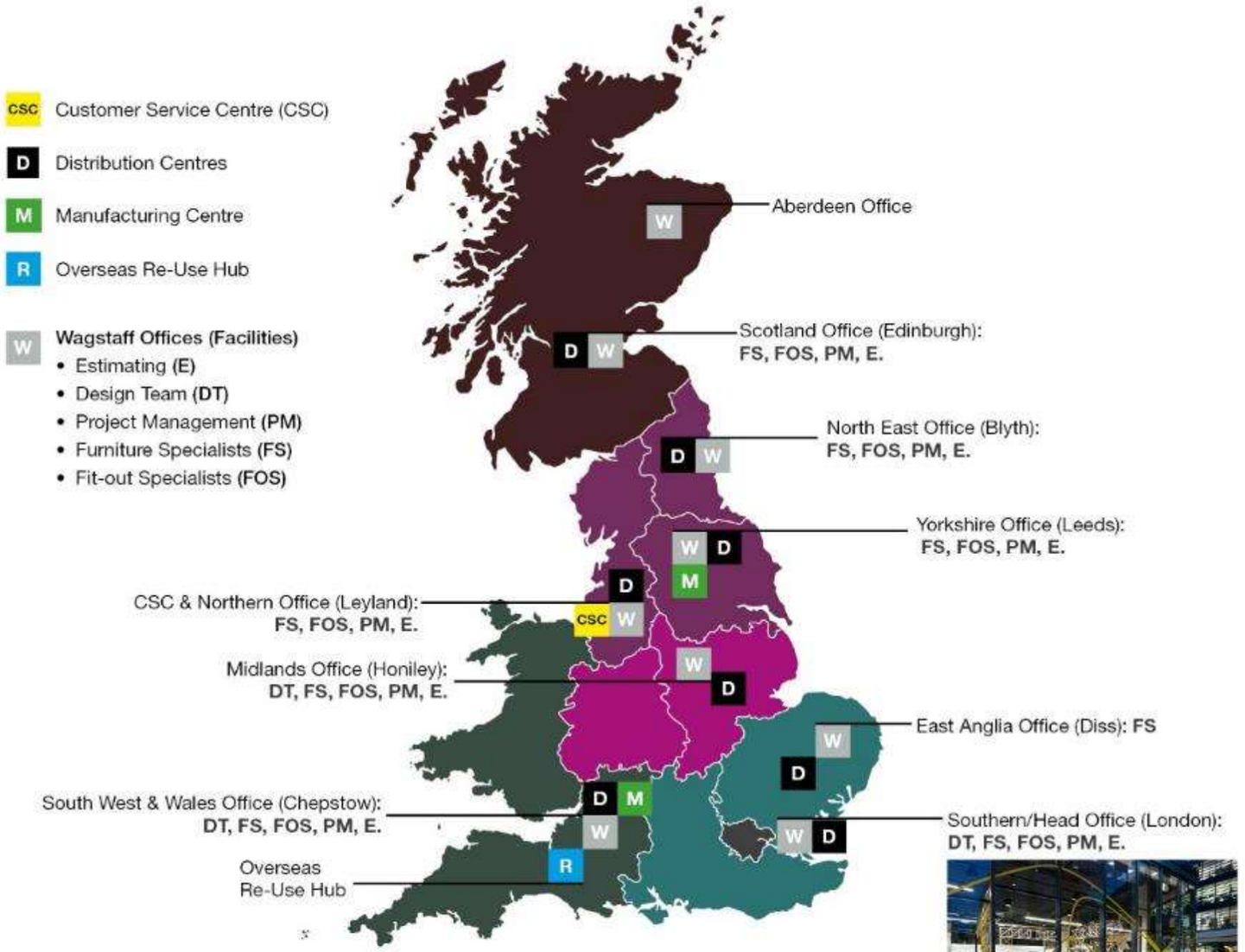
Wagstaff Showroom
Clerkenwell

The Wagstaff Group



- Established in 1903
- Average group turnover of £50million per annum
- Trade with £5million of working cash capital
- Currently employ 110 people
- Strong environmental, CSR policies and accreditations.
- Our client base is 60% Commercial, 40% Public Sector.
- In-house design team complete with mock-up zone and specification lounge within our showroom based in Clerkenwell
- The largest national single source supplier
- Complete turnkey provider
- The UK's largest direct supplier of commercial furniture
- A national business with seven core services

Our Nationwide Infrastructure:





Our Group Services:



Workplace Consultancy

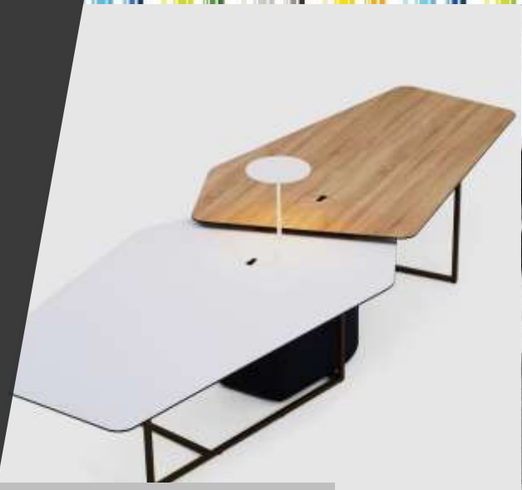


Interior Design



Interior Fit-Out





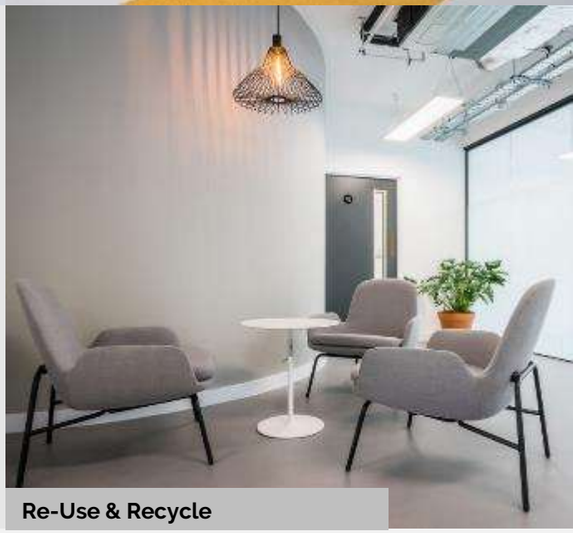
Furniture Solutions



Move Management



Furniture Hire



Re-Use & Recycle

Workplace Consultancy



NBC NH
New H Admin Estate

- Our qualified workplace consultants undertake a strategic and tailored review of your business
- We then provide a detailed analysis outlining any key issues to address pre-design
- Embrace organisation culture and brand development
- Explore and incorporate new technology and ways of working
- Hold and co-ordinate workplace workshops, interviews and observational studies and surveys to provide further insight
- Productivity and cost analysis
- Agree a program of consultation
- Design brief sign-off

Interior Design & Space Planning



Estée Lauder
London

- Our Workplace Consultants will undertake a strategic review of your business, specifically tailored to address specific areas of operation
- Detailed analysis is carried out to reveal key issues to address pre-design
- Agree an initial programme of consultation and identify the key areas for review
- 'Workplace Best Practice Workshops' are then carried out
- Formulation of an initial brief with feedback on preferred ways of working
- Detailed analysis, 3D renders, designs and animations are provided to form a finalised brief
- Adherence to the necessary International standards, Health and safety, DDA regulations and EU directives

Re-use & Recycle



Regus
Farringdon, London

- An online used furniture store
- We can set you up with and internal ‘swap shop’ database to allow staff to pick and chose company stock
- We can buy your unwanted furniture for re-use in our hire department
- We partner with workshops to maintain, repair, re-polish and reupholster your existing furniture to ensure it looks good and works safely and reliably if required
- Furniture component recycling
- We partner with Waste to Wonder initiative to provide furniture to worldwide charities

Move Management



Estée Lauder
London

- We can help to remove, re-locate or reconfigure furniture
- Dedicated project manager
- We can provide all crates and cages
- We take care of furniture inventory, labelling and barcoding
- We offer short, medium and long-term storage for furniture and documentation
- Furniture removal service available for re-use or recycle
- We can help to remove or re-locate furniture
- We decommission, package, transport and re-establish your network preventing unnecessary down-time on move in day
- Maintain, repair, renovate, re-polish or re-upholster existing furniture

Furniture Solutions



Estée Lauder
London

- The largest direct provider of commercial furniture in the UK
- We specify, supply and install approximately £2.5k furniture per month
- Partner with thousands of suppliers across the UK enabling us to achieve highly competitive preferential rates
- We provide 'open book' procurement models
- Wagstaff design, develop and manufacture our own furniture range giving shorter lead in times
- Mixology award winner for dealer of the year 2018
- We have developed our own furniture directory
- We can procure all furniture packages, project manage, deliver and install
- 5-10 year warranties on all furniture

Furniture Hire



Estée Lauder
London

- Our furniture hire division is an independent UK facility providing business event and office furniture hire
- We own all of our own stock ensuring we are highly competitive
- Online inventory with pricing options
- Flexibility of hire periods with discounts for long term and high volume hire
- We maintain large stockholding in the North and the South so we can offer next day delivery options
- Free planning and consultation
- Nationwide distribution
- 24 hour disaster recovery programme

Interior Fit-Out & Refurbishment



Regus
Farringdon, London

- Contractor of the year award for fit-out in 2018
- Single sourced project managed service
- Design only or fully integrated design and build turnkey
- Bespoke furniture packages
- SKA Rating certification available
- Bespoke joinery workshop
- Attained membership of FIS and accredited by Constructionline, CHAS, Safecontractor, EXOR and Achilles
- Health, safety (CDM) and legal services
- Mechanical, electrical, voice and data services provided

Wagstaff

Design & Creativity

Crittal style glazed meeting rooms

UK Parliament

Product: Connection Rooms

COLLABORATIVE WORK

Products: Orangebox Library Table and Sully chairs

MEETING ROOMS

Products: Buzzi Pleat Light (left) Hazel (right) Muuto Under the Bell pendant
Application: Meeting [illegible] acoustic [illegible] lights

Products: Orangebox Cubb chairs (above) Frovi Slenda meeting table (below)
Application: Meeting Room furniture

Products: Pugin wallpaper or Pugin fabric
Application: Singular feature wall in each meeting room, either in the form of wallpaper or acoustic panels.

Products: Milliken Colour Compositions, China, Celestial and Ashen carpet tile selection or mixture
Application: Meeting room flooring

01

Material Palette:

BUSINESS LOUNGE

Products: Boss Marnie, Orangebox Moss and Coze

CONTEMPLATIVE WORK

CONCENTRATED WORK

Products: Boss Peek & Boo, Orangebox Coppice

Fabric Palette

Material Palette:

WAGSTAFF PRESENTS TO HOUSES OF PARLIAMENT

Wagstaff

COLLABORATION SPACE: FINISHES

EXISTING FLOORING:

Prayer / Wellbeing Room

Beetle

Manta

Fully Glazed

LCD Screen

AutoTrader

Signature

Wagstaff

Brand: FLOS
Product: 2097/50
Material: Steel
Size: 1000 x 880h
Code: A1500057

Ceiling Beams, Oak (100mm gaps)

Brand: INTALITE
Product: ENOLA_B CL-1
Colour: Black

Brand: Normann Copenhagen
Product: Amp Lamp
Colour: Smoke Black
Size: 112 dia x 260h

Brand: Interstuhl
Product: Silver 3625
Colour: AS01 - Leather Ascot

Reception

Brand: Isomi
Product: Fold
Material: Solid Surface, White
Size: 3600 x 900 x 1100h

Moss Wall with frame and inner strip lights.

Brand: Mosa
Product: Mosa Solids
Colour: 5108
Size: 600 x 600

Recessed floor spotlights:
Brand: INTALITE
Product: N-TIC PRO GU10 Round
Colour: Stainless Steel brushed

Reception moss wall strip lights:
Brand: INTALITE
Product: DELF D LED Light Bar 1000mm
Colour: Aluminium

Wagstaff

Render & Visual Design Capabilities









Wagstaff CRM System: NetSuite



Regus
Farringdon, London

- Powerful cloud based CRM system accessed by all employees across the group and our clients
- Instant access available to you via our portal; to view all quotes, print and copy invoices, view statements, orders and support cases
- Different roles for streamlined workflow and additional security
- Personalised dashboards to increase productivity
- Electronic Date Integration facility to link our procurement database with yours enabling you to order direct via our system and track progress
- 100% Traceability
- Full history of every process and transaction

Corporate Social Responsibility & Environmental Sustainability



Regus.
Farringdon, London

- Accreditations and memberships; ISO 14001, FISP, FSC and SGS and FORS
- Since 2005 we have consistently reduced our carbon footprint year on year
- We outsource transportation enabling maximisation and consolidation of loads
- We outsource warehousing operations sharing and managing furniture distribution under one roof
- Use motion sensor lighting to light only used space
- All timber based products are sourced from sustainable forestland under FSC chain of custody
- Re-use existing furniture samples
- We gift sample furniture to charitable causes in Africa and UK
- Carbon footprint projects through SKA assessment

Our Accreditations



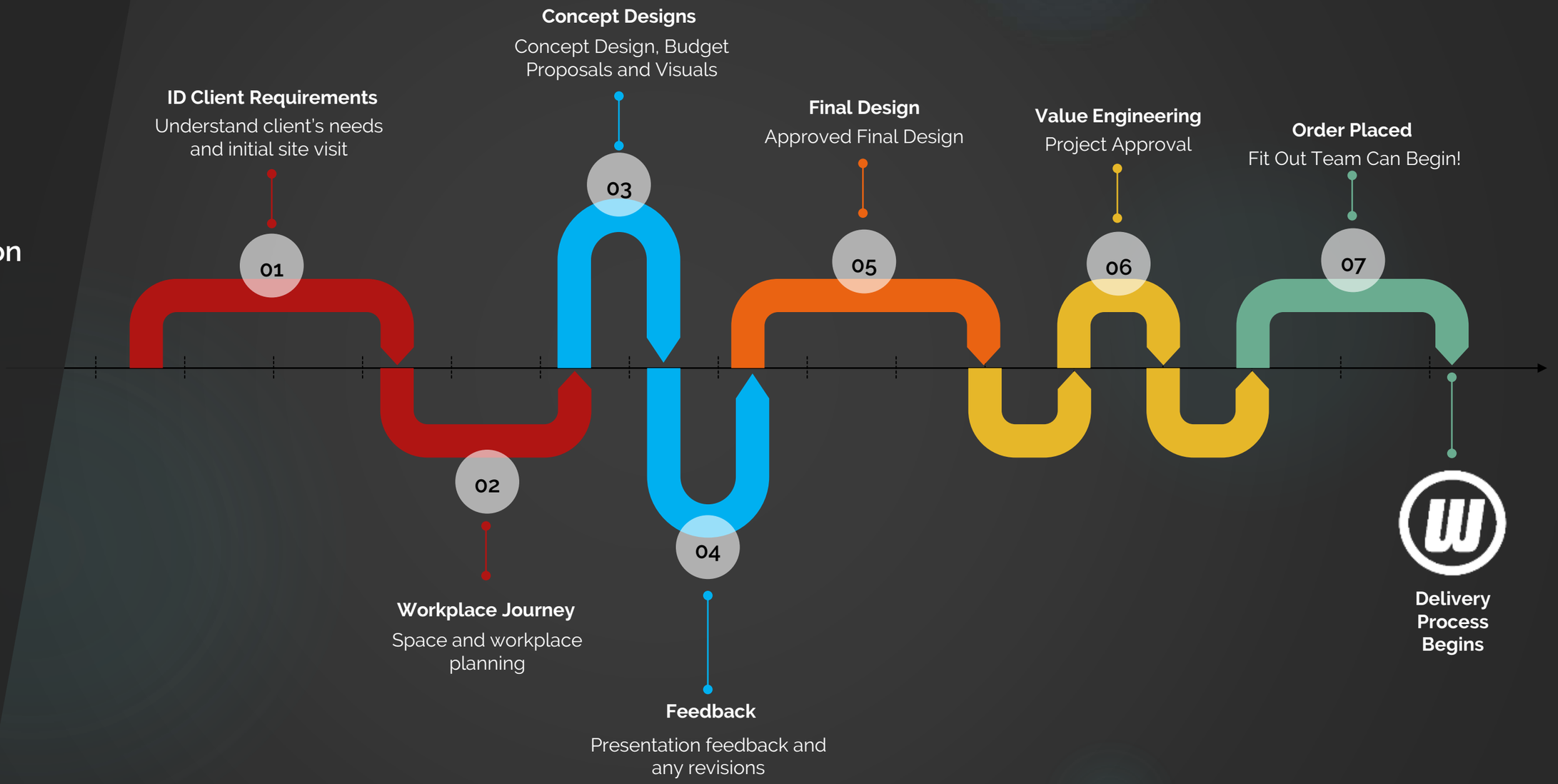
Regus.
Farringdon, London

- Quality; ISO9001, Constructioline, Achilles, UVDB Verify
- Health and Safety; OHSAS 18001, CHAS, Safecontractor, EXOR, British Safety Council
- Environmental; ISO14001, FISP, FSC, Environmental Agency Registered Waste Carrier
- Information Security; ISO27001
- Business Continuity; ISO22301
- Industry Recognition; FIRA, BCFA, FIS, CCS, FORS, CIPS
- Wagstaff are a fully accredited business ISO 9001, ISO14001, ISO27001, OHSAS18001, ISO 22301, FIS, British Safety Council, BCFA, CHAS, ConstructionLine, Achilles UVDB , FIRA, FISP.

Customer Journey

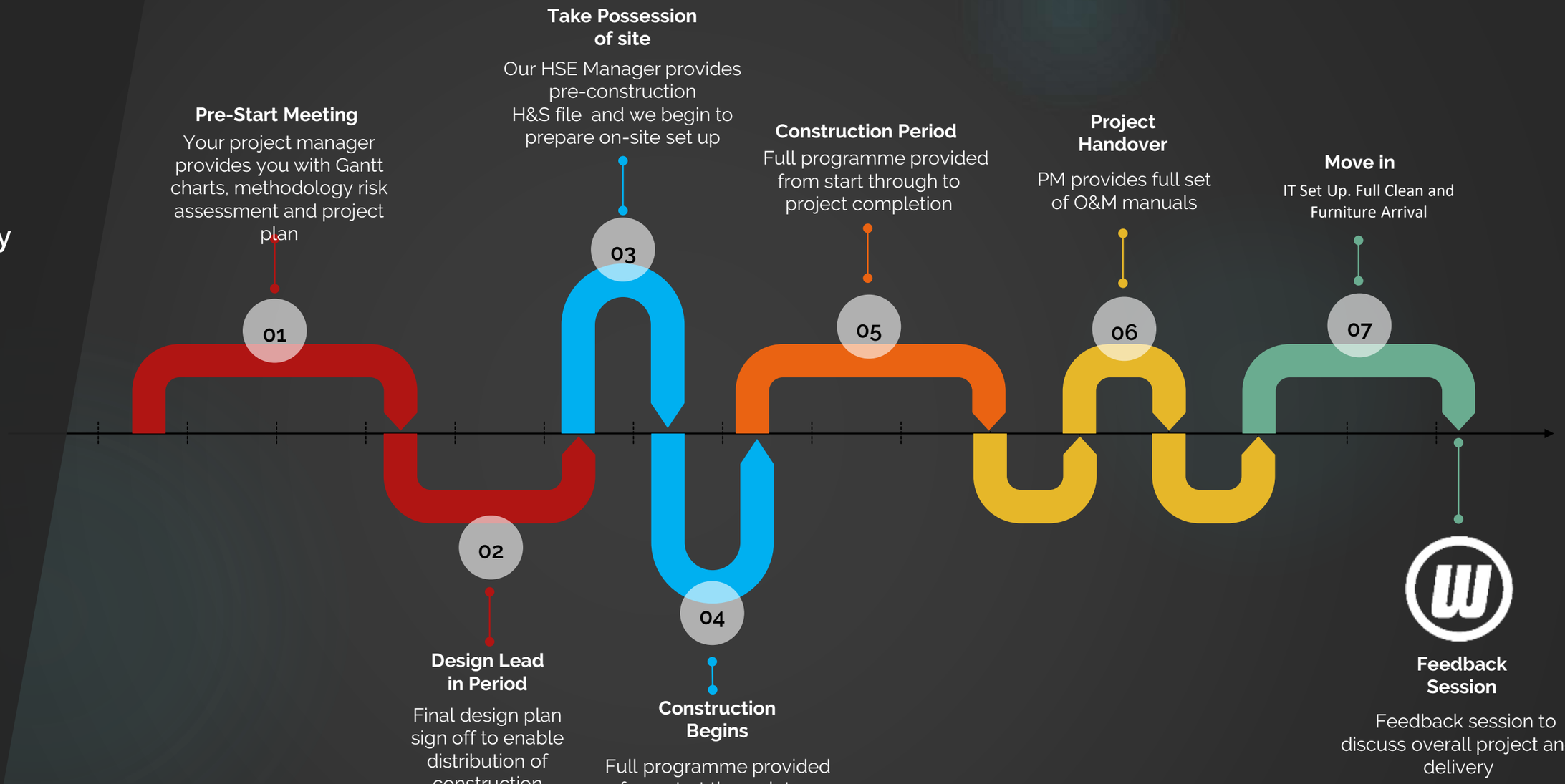
Phase 1:

Conception & Implementation



Customer Journey

Phase 2: Delivery



Where We Add Value:



Wagstaff Showroom
Clerkenwell

- A nationwide business with seven core services
- Wagstaff NetSuite system with Bespoke client portal
- Open book policy
- Conception to completion
- Recycle management
- Dedicated stock for call-off furniture (reduces core product lead times)
- Wagstaff whitepapers
- Wagstaff space calculator
- Wagstaff's own furniture directory



Case Studies

Mabey Bridge



Location: Gloucester

Design: Wagstaff

Area: 2,230 sq.ft,

Project Value: £140k

Scope: Cat B fit-out to the reception area, boardroom, meeting rooms, washrooms, breakout area,
MD's office and all communal areas to the first floor.

Mabey Bridge



Wagstaff Midlands Fit Out Team in conjunction with their specialist contractors have recently completed phase one of an interior fit out project for Mabey Bridge in Gloucester, approx. 2,230 sq ft with a value of circa £140K and we couldn't be prouder of the finished result. The high specification of the project has again showcased the skills and experience of all the team involved, a project which was completed on time with a very satisfied customer.

The project comprised of a complete Cat B fit-out to the reception area, boardroom, meeting rooms, washrooms, breakout area, MD's office and all communal areas to the first floor.

The Reception Area; Being the main focal point to all visitors this area was completely overhauled. New openings created, the original staircase removed and replaced with a striking brushed stainless steel and glass installation, new floor coverings and new ceiling tile installation and decorations throughout. Original wet system heating relocated and new power, lighting and IT installed. All this alongside working with our specialist graphics supplier and furniture teams to provide a warm welcoming space that exceeded the clients expectations.

Mabey Bridge



The Boardroom; Again, incredibly important to the client as this is the area where most visitors attend meetings and strike an immediate impression of the company. This are was again completely overhauled with new ceilings inc sound baffles, flooring audio visual centre, boardroom table, air conditioning and new power, lighting and IT installed. Again with tremendous help from our specialist graphic supplier and furniture teams this has now created an engaging space that inspires prospective clients, a perfect working and conferencing environment.

Meeting Rooms and CEO's Office; These areas were also completely overhauled with new ceilings, flooring audio visual centre, air conditioning and new power, lighting and IT installed. Again with collaborative help from our furniture teams this has now created calming spaces to enhance the working environment.

Mabey Bridge



Washrooms; These have been transformed beyond all recognition taking them from a drab and uninviting 1970's space to a modern and warm environment with all the latest mod cons you would expect to find in a 21st century facility such as trough design sinks, floating W/C's, waterless urinals and colour matching IPS units have produced a stunning result that we are particularly proud of; finished off with low energy, intelligent lighting and ventilation systems.



Mabey Bridge



Breakout Area; Again alongside the washrooms the breakout area has been completely remodelled; we have maximised the usable space and incorporated the clients brand colours into this contemporary space saving design. Features include fully integrated appliances, instantaneous water taps and USB charging points incorporated into the ‘breakfast bar’ area.

First Floor Communal Area; As well as all the structural changes and furniture removal, Wagstaff completed interior decoration throughout, including the replacement of all the existing doors and frames with new factory finished fire rated doors, with new carpets and vinyl flooring to all areas.

HSBC Washroom Refurbishment



Location: Canary Wharf, London

Design: Wagstaff

Project Value: £132k

Scope: Full turnkey; Interior design and fit-out to male ad female washrooms including use of architectural film

HSBC Washroom Refurbishment

After





Benefits and Overall Impact

Less Mess
By bonding hygienic cladding sheets to existing old tiled walls, this creates a solid and smooth substrate to apply the interior film. Helping reduce waste and downtime.

Using Existing Fixtures & Fittings
Most of the fixtures and fittings were in a stable condition, so our team repaired any damage and prepared the areas before applying the architectural film.
This again reduces waste and landfill. For example ripping out the cubicles and tiles would require multiple waste skips before any building work commences.
By wrapping the existing fixtures and fittings the waste is minimal and can be recycled.

65% Cost Savings
Significantly reduced overall project costs and lead times compared to traditional refurbishment methods

Wagstaff

HSBC Washroom Refurbishment





Regus Birmingham



Location: Apex House, Birmingham

Design: Wagstaff

Area: 11,625 sq.ft.

Scope: Full turnkey, interior design, fit-out and furniture solutions

Wagstaff

Regus Birmingham



EXL London



Location: Minories, London

Design: Wagstaff

Area: 6,000 sq.ft.

Project Value: £700k

Scope: Full turnkey, interior design, fit-out and furniture solutions

Auto Trader Manchester



Location: Manchester

Design: Wagstaff

Area: 7,000 sq.ft.

Project Value: £600K

Scope: Full turnkey, interior design, fit-out and furniture solutions

Wagstaff

Auto Trader Manchester



Auto Trader London



Location: King's Cross, London

Design: Wagstaff

Area: 8,000 sq.ft

Project Value: £1.2m

Scope: Full turnkey, interior design, fit-out and furniture solutions

Wagstaff

Auto Trader London



Wagstaff

Auto Trader London



Wagstaff

Auto Trader London



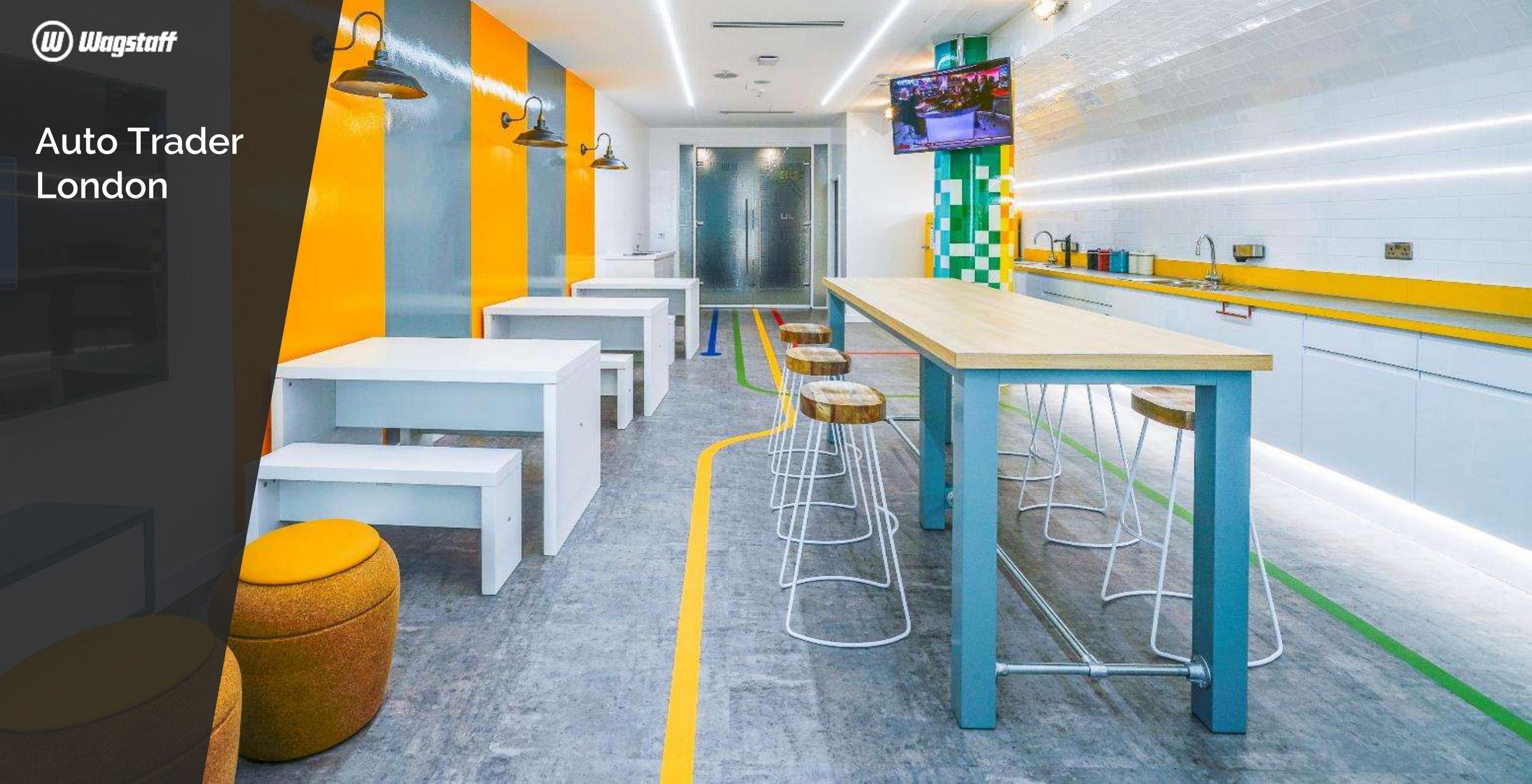
Wagstaff

Auto Trader London



Wagstaff

Auto Trader London



Auto Trader London



Client Testimonial

I wanted to say a huge thank you for your support and patience during the fit out – it looks amazing. #Proud. Ian and the team have been absolutely great – the standard and pace of work is incredible A huge thank you from me and all of the staff here at KX – thank you.

Kirsten Wrightson
Auto Trader

Altus Group London



Location: London

Design: Wagstaff

Area: 7,000 sq.ft.

Project Value: £600K

Scope: Full turnkey, interior design, fit-out and furniture solutions

Wagstaff

Altus Group London



Handelsbanken Leeds



Location: Leeds

Design: Wagstaff

Area: 8,000 sq.ft.

Project Value: £285k

Scope: Full turnkey, interior design, fit-out and furniture solutions at various locations across UK

Wagstaff

Handelsbanken Leeds



Handelsbanken Leeds



Client Reference

The planning, design advice, attention to detail, swift execution and quality of work have all been absolutely first class"

"We would have no hesitation in using you again or providing a recommendation to others"

"We are delighted with the finished result and are receiving some great feedback from visitors - both internal and external. You have created a work environment that makes our team excited to come to work!"

Simon Lodge
Regional Head
Handelsbanken Yorkshire
& North Eastern Great Britain

Ravensbourne College of Art & Design London



Location: Docklands, London

Design: Wagstaff

Area: 21,500 sq.ft.

Project Value: £1.2m

Scope: Full turnkey, interior design, fit-out and supply and installation of furniture solutions

Estée Lauder London



Location: London

Design: Wagstaff

Area: 150,000 sq.ft.

Project Value: £1.85m

Scope: Interior design and supply and installation of furniture solutions

Regus
Central London



Location: St Martins Lane, London

Design: Wagstaff

Area: 32,500 sq.ft.

Scope: Full turnkey, interior design, fit-out and supply and installation of furniture solutions

Wagstaff

Regus
Central London



Wagstaff

Regus
Central London



Wagstaff

Regus
Central London



Wagstaff

Regus
Central London



Regus Eccles



Location: St Martins Lane, London

Design: Wagstaff

Area: 32,500 sq.ft.

Scope: Full turnkey, interior design, fit-out and furniture solutions

Wagstaff

Regus Eccles



Wagstaff

Regus Eccles



Wagstaff

Regus Eccles



Major Police Organisation London



Location: New Scotland Yard, London

Design: AHMM Architects / BAM

Area: 21,475 sq.ft.

Scope: Space planning, supply and installation of furniture solutions

Wagstaff

Major Police Organisation London



Nationwide Building Society

Throughout UK



Location: Wakefield, West Yorkshire

Design: Wagstaff

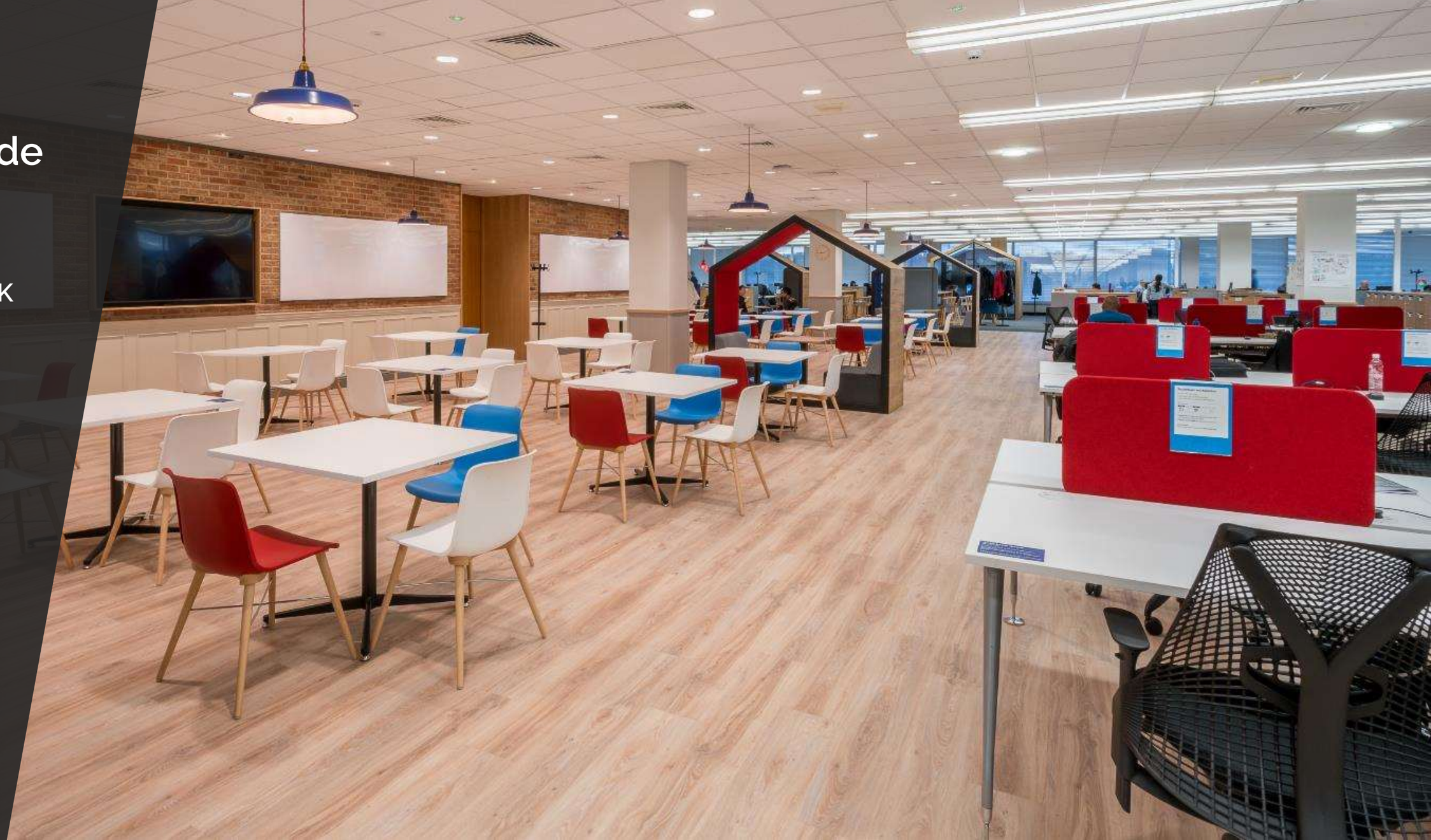
Area: 3,000 sq.ft.

Project Value: £1.0m+

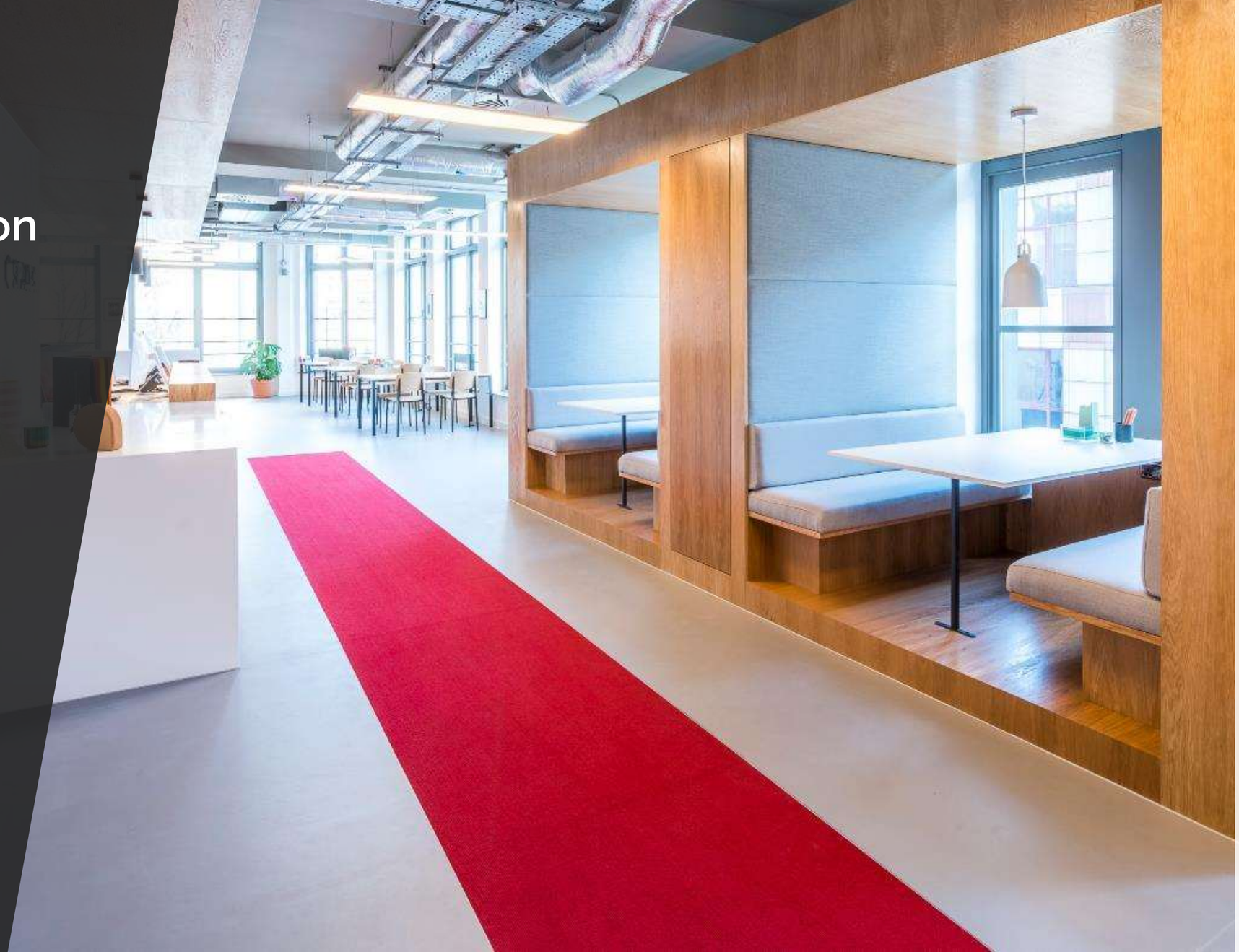
Scope: Full turnkey, interior design, fit-out and furniture solutions at over 400+ locations across the UK

Nationwide Building Society

Throughout UK



Regus Farringdon



Location: SPACES
Farringdon, London

Design: Wagstaff

Area: 21,043 sq. ft.

Scope: Full turnkey, interior design, fit-out and supply and installation of furniture solutions

Wagstaff

Regus Farringdon



Wagstaff

Regus Farringdon



Wagstaff

Regus Farringdon



Wagstaff

Regus Farringdon



Head/Southern Office
The Wagstaff Centre
9 Brewhouse Yard
Clerkenwell,
London EC1V 4JR
T: 020 8432 1000
F: 020 8432 1111
E: interiors@wagstaffgroup.co.uk

South West Office
Stuart House, The Back
Chepstow, Gwent
Monmouthshire
NP16 5HH
T: 01291 626 596
F: 01291 630 342
E: southwest@wagstaffgroup.co.uk

East Anglia Office
Unit 20, Diss Business Centre
Dark Lane,
Scole
Diss, Norfolk IP21 4HD
T: 01379 644 448
F: 01379 644 548
E: east@wagstaffgroup.co.uk

Leeds Office
4100 Park Approach
Thorpe Park
Leeds LS15 8GB
T: 0844 375 9690
F: 0844 375 9691
E: leeds@wagstaffgroup.co.uk

Northern Office
Centurion House, Leyland Business Park
Centurion Way, Farington,
Preston
Lancashire PR25 3GR
T: 01772 511 786
F: 01772 511 758
E: north@wagstaffgroup.co.uk

North East Office
Blyth Workspace
Commissioners Quay
Blyth, Northumberland, NE24 3AF
T: 0844 375 9690
F: 0844 375 9691
E: northeast@wagstaffgroup.co.uk

Midlands Office
Holly Farm Business Park
Honiley, nr Kenilworth
Warwickshire CV8 1NP
T: 01926 485 083
F: 01926 485 077
E: midlands@wagstaffgroup.co.uk

Scotland Office
Bilston Glen Business Centre
6 Dryden Road
Bilston Glen
Midlothian EH20 9LZ
T: 0131 448 0894
E: scotland@wagstaffgroup.co.uk

Customer Service Centre
T: 0844 375 9690
F: 0844 375 9691
E: customerservice@wagstaffgroup.co.uk

